## DETAILED OUTLINE

The outline of the three-day class is as follows:

### Day 1: Introduction to the SCOR Framework

Defining SCOR

* Examining the portfolio of SCOR frameworks
* Understanding the structure of the SCOR sourcebook
* Reviewing SCOR nomenclature, codification, tables, and graphics
* Working with SCOR Performance content and metrics
* Working with SCOR Processes content and metrics
* Working with SCOR Practices content and metrics
* Working with SCOR People content and metrics
* Working with Green SCOR content and metrics

### Days: 2 and 3

* Applying the SCOR framework: overview
* Understanding the contents of the SCOR improvement program racetrack
* Working with improvement program phase 1—Pre-SCOR Steps
  + Discussing the motives for undertaking a SCOR improvement project
  + Developing the SCOR improvement program organization
* Working with improvement program phase 2—S: Set the Scope
  + Creating the supply chain definition matrix and supply chain geographic map
  + Formalizing the improvement program charter
* Working with improvement program phase 3—C: Configure the Supply Chain
  + Defining the improvement program SCOR metrics
  + Performing competitive requirements analysis and benchmarking
  + Performing the improvement program gap analysis
* Working with improvement program phase 4—O: Optimize Projects
  + Creating the preliminary project portfolio
  + Performing an opportunity analysis of improvement projects
  + Prioritizing improvement projects
* Working with improvement program phase 5—R: Ready for Implementation
  + Conducting the improvement project kickoff
  + Creating SCOR level 4 processes
  + Testing, piloting, and rolling-out the process changes
* Selecting the next improvement project or begin the development of the next SCOR improvement program